

OMREB MONTHLY BUYERS SURVEY 10 Month and 14 Month Averages

2011 AVERAGE - January through October:

On average during the first 10 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (55%)
- Alberta (15.28%)
- Lower Mainland/Vancouver Island (11.26%)
- Other areas of BC (9.24%)
- Eastern Canada/Maritimes (3.53%)
- Saskatchewan/Manitoba (3.06%)
- North West Territories/Yukon* (0%)
- Outside Canada (2.19%)

*First month reported – Sept 11 (0.5%)

On average, so far this year (first 10 months):

- Move-up Buyers accounted for 24.16% of the purchasers
- First-time Buyers comprised **20.82**%

2010 AVERAGE – September through December (4th Quarter):

On average during the last 3 months of 2010, home buyers were coming from:

- Within the OMREB Board area (57.58%)
- Alberta (14%)
- Lower Mainland/Vancouver Island (14.2%)
- Other areas of BC (7.13%)
- Saskatchewan/Manitoba (4%)
- Eastern Canada/Maritimes (2.53%)
- Outside Canada (2.07%).

On average, during the last quarter of 2010:

- Move-up Buyers accounted for 21.50% of the purchasers
- First-time Buyers comprised 26.23%

14-MONTH AVERAGE - September 2010 through September 2011:

On average, during the last quarter of 2010, and first 10 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56.29%)
- Alberta (14.44%)
- Lower Mainland/Vancouver Island (12.73%)
- Other areas of BC (8.19%)
- Saskatchewan/Manitoba (3.33%)
- Eastern Canada/Maritimes (3.03%)
- North West Territories/Yukon* (0%)
- Outside Canada (2.13%)

On average over the last 14 months:

- Move-up Buyers accounted for 22.83% of the purchasers
- First-time Buyers comprised 23.53%

^{*}First month reported – Sept 11 (0.5%)